

Energy Performance Contracting The RE:FIT Experience

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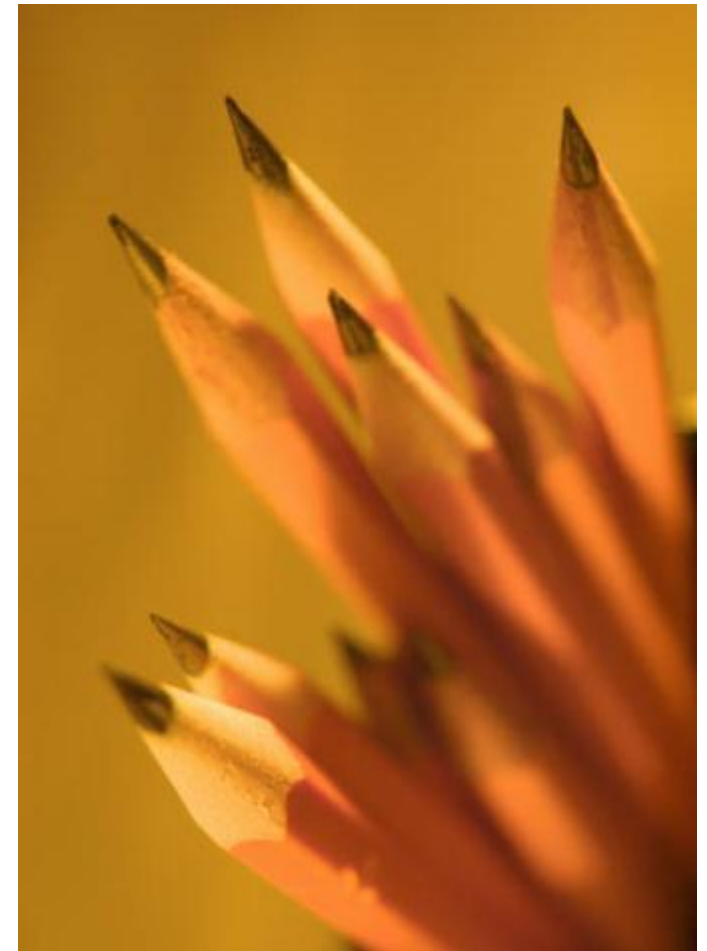
Engaging your stakeholders



- Project management
- Procurement
- Corporate property (asset) management
- Property maintenance
- Energy unit
- Corporate finance
- Site representation
- Project sponsor

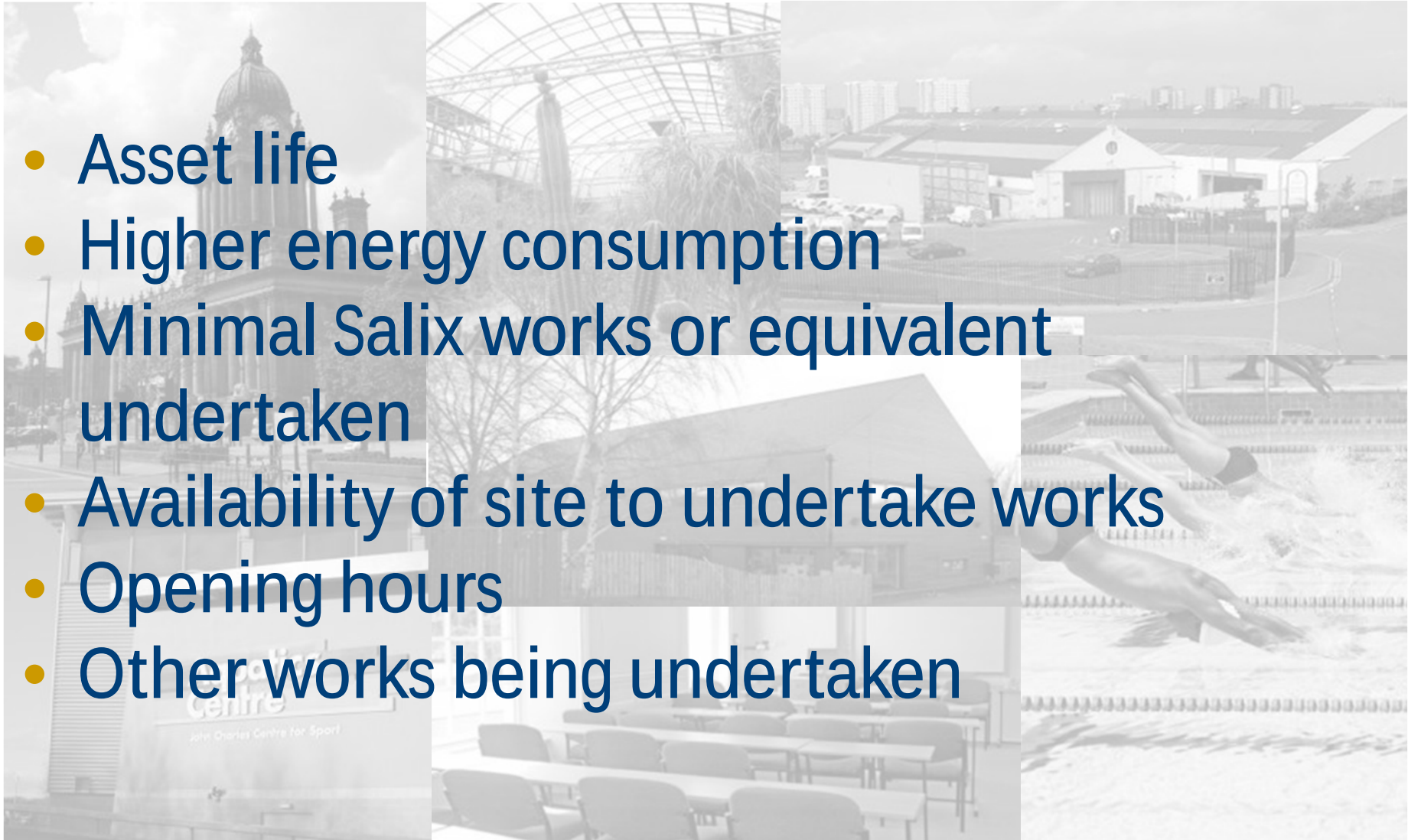
Developing a Business Case

- Energy bills
- Half hourly data where available
- Price/ kWh/ m³
- Energy efficiency works completed
- Approach to inflation
- Source and amount of capital to invest
- Project management fees
- Approach to maintenance



Building info & selection

- Asset life
- Higher energy consumption
- Minimal Salix works or equivalent undertaken
- Availability of site to undertake works
- Opening hours
- Other works being undertaken



Setting Targets

- Motivation
 - Carbon savings
 - Cost savings
 - Payback term
- Portfolio vs. individual buildings
- Realistic targets



Public Sector - RE:FIT

- Greater London Authority framework, available for commercial buildings across UK
- Retrofit public buildings to save energy & water
- Bespoke performance criteria
- Access to private finance



Why use RE:FIT?

- Reduced procurement lead times/costs
- Buy in expertise
- Transfer risk to suppliers
- More cost efficient than single technology procurements
- Technical assistance



Case Studies

Council	Capital	No. Buildings	% Saving
Ealing	£1.2 million	3	29.9%
Leeds	£1 million	9	27%
Nottingham	£1 million	8	27%



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